



Advancing each generation.



1st Quarter Earnings Conference

April 8, 2014

Cautionary Statement

Forward-Looking Statements

This presentation contains statements that relate to future events and expectations and as such constitute forward-looking statements. Forward-looking statements include those containing such words as “anticipates,” “estimates,” “expects,” “forecasts,” “intends,” “outlook,” “plans,” “projects,” “should,” “targets,” “will,” or other words of similar meaning. All statements that reflect Alcoa’s expectations, assumptions, or projections about the future other than statements of historical fact are forward-looking statements, including, without limitation, forecasts concerning global demand growth for aluminum, end-market conditions, supply/demand balances, and growth opportunities for aluminum in automotive, aerospace and other applications, trend projections, targeted financial results or operating performance, and statements about Alcoa’s strategies, outlook, and business and financial prospects. Forward-looking statements are subject to a number of known and unknown risks, uncertainties, and other factors and are not guarantees of future performance. Important factors that could cause actual results to differ materially from those in the forward-looking statements include: (a) material adverse changes in aluminum industry conditions, including global supply and demand conditions and fluctuations in London Metal Exchange-based prices and premiums, as applicable, for primary aluminum, alumina, and other products, and fluctuations in indexed-based and spot prices for alumina; (b) deterioration in global economic and financial market conditions generally; (c) unfavorable changes in the markets served by Alcoa, including automotive and commercial transportation, aerospace, building and construction, packaging, defense, and industrial gas turbine; (d) the impact of changes in foreign currency exchange rates on costs and results, particularly the Australian dollar, Brazilian real, Canadian dollar, euro, and Norwegian kroner; (e) increases in energy costs, including electricity, natural gas, and fuel oil, or the unavailability or interruption of energy supplies; (f) increases in the costs of other raw materials, including calcined petroleum coke, caustic soda, and liquid pitch; (g) Alcoa’s inability to achieve the level of revenue growth, cash generation, cost savings, improvement in profitability and margins, fiscal discipline, or strengthening of competitiveness and operations (including moving its alumina refining and aluminum smelting businesses down on the industry cost curves and increasing revenues and improving margins in its Global Rolled Products and Engineered Products and Solutions segments) anticipated from its restructuring programs and productivity improvement, cash sustainability, and other initiatives; (h) Alcoa’s inability to realize expected benefits, in each case as planned and by targeted completion dates, from sales of non-core assets, or from newly constructed, expanded, or acquired facilities, including facilities supplying auto sheet capacity or aluminum-lithium capacity, or from international joint ventures, including the joint venture in Saudi Arabia; (i) political, economic, and regulatory risks in the countries in which Alcoa operates or sells products, including unfavorable changes in laws and governmental policies, civil unrest, imposition of sanctions, expropriation of assets, or other events beyond Alcoa’s control; (j) the outcome of contingencies, including legal proceedings, government investigations, and environmental remediation; (k) the business or financial condition of key customers, suppliers, and business partners; (l) adverse changes in tax rates or benefits; (m) adverse changes in discount rates or investment returns on pension assets; (n) the impact of cyber attacks and potential information technology or data security breaches; and (o) the impact of union disputes, strikes or work stoppages; and (p) the other risk factors summarized in Alcoa’s Form 10-K for the year ended December 31, 2013 and other reports filed with the Securities and Exchange Commission. Alcoa disclaims any obligation to update publicly any forward-looking statements, whether in response to new information, future events or otherwise, except as required by applicable law.

Non-GAAP Financial Measures

Some of the information included in this presentation is derived from Alcoa’s consolidated financial information but is not presented in Alcoa’s financial statements prepared in accordance with accounting principles generally accepted in the United States of America (GAAP). Certain of these data are considered “non-GAAP financial measures” under SEC rules. These non-GAAP financial measures supplement our GAAP disclosures and should not be considered an alternative to the GAAP measure. Reconciliations to the most directly comparable GAAP financial measures and management’s rationale for the use of the non-GAAP financial measures can be found in the Appendix to this presentation and on our website at www.alcoa.com under the “Invest” section. Any reference during the discussion today to EBITDA means adjusted EBITDA, for which we have provided calculations and reconciliations in the Appendix and on our website.

Solid results in the first quarter – Transformation accelerates

1Q 2014 Overview

Strong Operational Performance

- **Strong earnings** (excluding special items) **increase** sequentially
 - **Downstream: Record performance** - ATOI up 9% YoY
 - **Midstream: Earnings rebound** - ATOI nearly triples QoQ; record auto revenue
 - **Upstream: Improved performance** - **10 consecutive quarters**; highest Alumina 1Q ATOI¹ since 2011
- **Productivity: \$250 million across all segments** YoY

Accelerating Portfolio Transformation

- **Commissioned** \$300 million Davenport **automotive expansion**
- **Investing** \$40 million in **value-add specialty packaging** facility in Brazil
- Expanding **proprietary wheel** facility in Hungary
- **Announced** ~\$300 million after-tax **restructuring**
*Australia, U.S. and Brazil **smelting capacity** totaling 421 kmt;
can sheet rolling capacity of 200 kmt*

1) Excludes gain from sale of Suriname gold mine interest



Advancing each generation.



William Oplinger

Executive Vice President and Chief Financial Officer

April 8, 2014

Income Statement Summary

\$ Millions, except aluminum prices and per-share amounts

| | 1Q13 | 4Q13 | 1Q14 | Prior Year Change | Sequential Change |
|--|----------------|------------------|-----------------|-------------------|--------------------|
| Realized Aluminum Price (\$/MT) | \$2,398 | \$2,157 | \$2,205 | (\$193) | \$48 |
| Revenue | \$5,833 | \$5,585 | \$5,454 | (\$379) | (\$131) |
| Cost of Goods Sold | \$4,847 | \$4,708 | \$4,495 | (\$352) | (\$213) |
| COGS % Revenue | 83.1% | 84.3% | 82.4% | (0.7% pts) | (1.9 % pts.) |
| Selling, General Administrative, Other | \$251 | \$255 | \$236 | (\$15) | (\$19) |
| SGA % Revenue | 4.3% | 4.6% | 4.3% | 0.0 % pts | (0.3 % pts.) |
| Other (Income) Expense , Net | (\$27) | (\$10) | \$25 | \$52 | \$35 |
| Restructuring and Other Charges | \$7 | \$2,111 | \$461 | \$454 | (\$1,650) |
| Effective Tax Rate | 27.4% | (15.6%) | 28.1% | 0.7 % pts | 43.7 % pts. |
| Net Income (Loss) | \$149 | (\$2,339) | (\$178) | (\$327) | \$2,161 |
| Net Income (Loss) Per Diluted Share | \$0.13 | (\$2.19) | (\$0.16) | (\$0.29) | \$2.03 |
| Income per Diluted Share excl Special Items | \$0.11 | \$0.04 | \$0.09 | (\$0.02) | \$0.05 |

Special Items

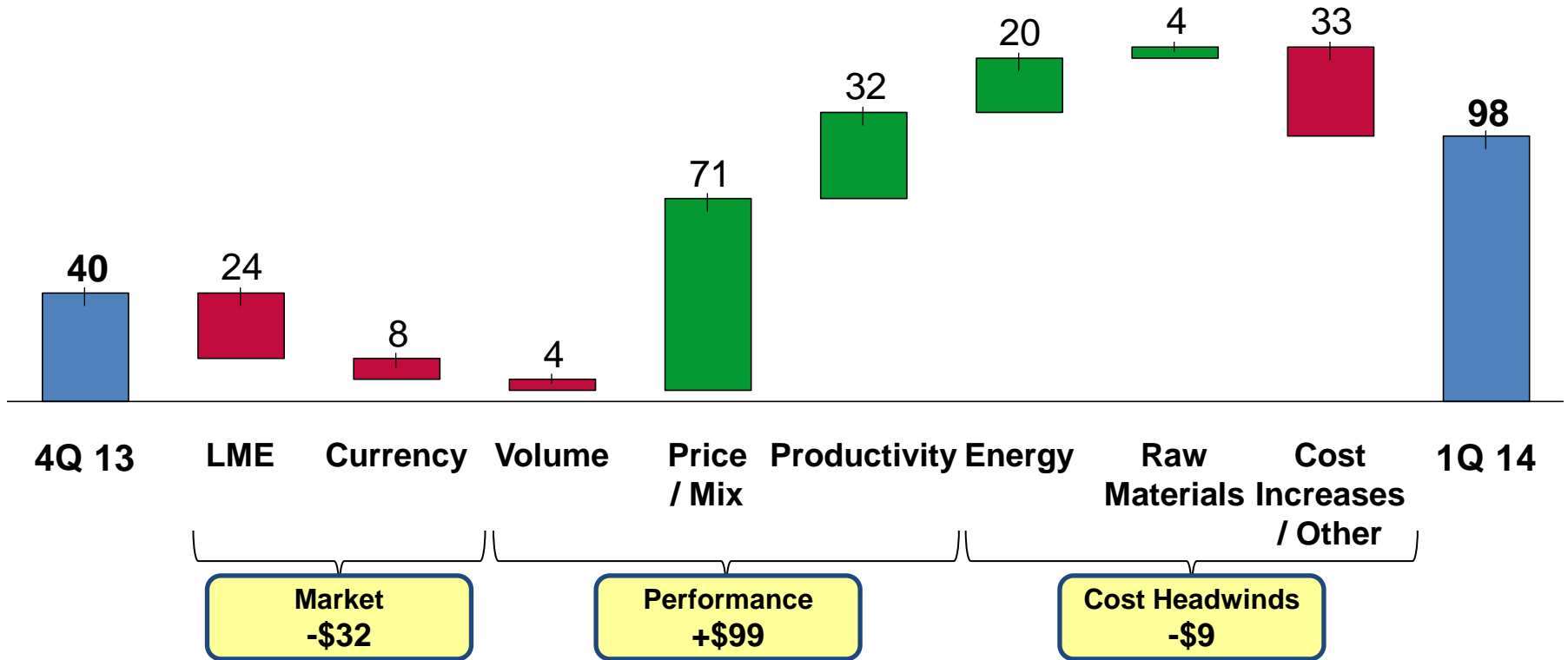
\$ Millions, except per-share amounts

| | 4Q13 | 1Q14 | Income Statement Classification | Segment |
|--|------------------|-----------------|---|---------------------------------------|
| Net Loss from Continuing Operations | (\$2,339) | (\$178) | | |
| Net Loss Per Diluted Share | (\$2.19) | (\$0.16) | | |
| Restructuring-Related ¹ | (\$302) | (\$296) | Restructuring/COGS/ Other Expenses (Income), Net | Corporate / Primary Metals/ GRP |
| Tax Items | (\$361) | \$22 | Income Taxes | Corporate |
| Saudi Arabia Smelter Potline | (\$9) | (\$13) | COGS/ Other Expenses (Income), Net | Primary Metals |
| Massena Fire | \$5 | \$0 | COGS | Primary Metals/EPS/Corp |
| Goodwill Impairment | (\$1,719) | \$0 | Goodwill Impairment Charge | Corporate |
| Mark-to-Market Energy Contracts | \$7 | \$0 | Other Expenses (Income), Net | Corporate |
| Surgold Gain | \$0 | \$11 | Other Expenses (Income), Net | Alumina |
| Special Items | (\$2,379) | (\$276) | | |
| Net Income from Continuing Ops excl Special Items | \$40 | \$98 | | |
| Net Income per Diluted Share excl Special Items | \$0.04 | \$0.09 | | |

1) Total restructuring-related charges of \$296 million expected to be approximately 55 percent cash, 45 percent non-cash
See appendix for Adjusted Income reconciliation

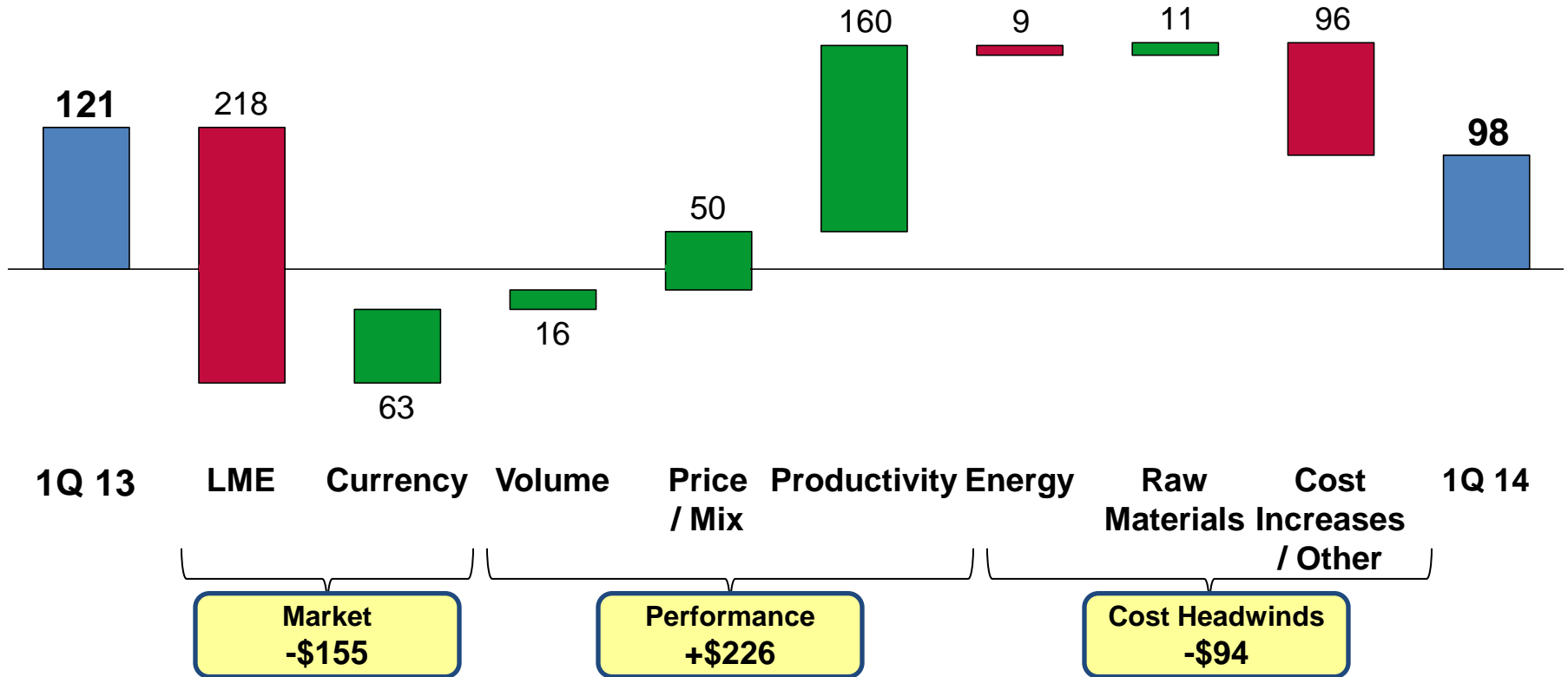
Performance more than offsets cost headwinds and market impacts

Net Income excluding Special Items (\$ Millions)



LME drives Y-O-Y earnings decline; net productivity is positive

Net Income excluding Special Items (\$ Millions)



EPS generates record 1Q ATOI and EBITDA Margin

1Q14 Actual and 2Q14 Outlook – Engineered Products and Solutions

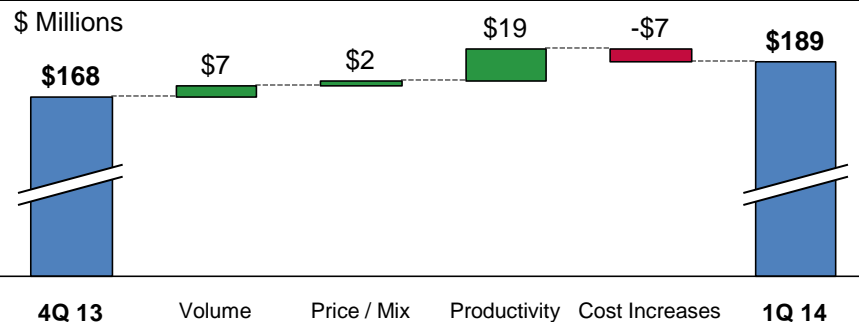
1st Quarter Results

| | 1Q 13 | 4Q 13 | 1Q 14 |
|---|-------|-------|--------------|
| 3 rd Party Revenue (\$ Millions) | 1,423 | 1,405 | 1,443 |
| ATOI (\$ Millions) | 173 | 168 | 189 |
| EBITDA Margin | 20.9% | 20.3% | 22.2% |

1st Quarter Business Highlights

- **Revenue up 3%** sequentially driven by **share gains** across all markets
- **Record 1Q ATOI** and **EBITDA margin**
- **1Q EBITDA margin** at 22.2%, **up 1.3 percentage points** year-over-year
- **Quarterly ATOI up 9%** year-over-year to **\$189M** driven by **productivity** and strong **Aerospace** and **Commercial Transportation demand**, offsetting unfavorable **weather impacts** in North America

1st Quarter Performance Bridge



2nd Quarter Outlook

- **Aerospace** market remains **strong**, but impacted by **lower U.S. Defense spare parts demand**
- Gradual **recovery in N.A. Non-Residential Construction** continues; **European** market decline is slowing
- **Stronger N.A. Heavy Duty Truck** build rates partially offset by Europe
- **Share Gains** through innovation and **productivity continues** across all sectors
- **ATOI** is expected to **increase 4-6% year-over-year**; first-time **+\$200M ATOI**

GRP nearly triples profitability from productivity and higher mill utilization

1Q14 Actual and 2Q14 Outlook – Global Rolled Products

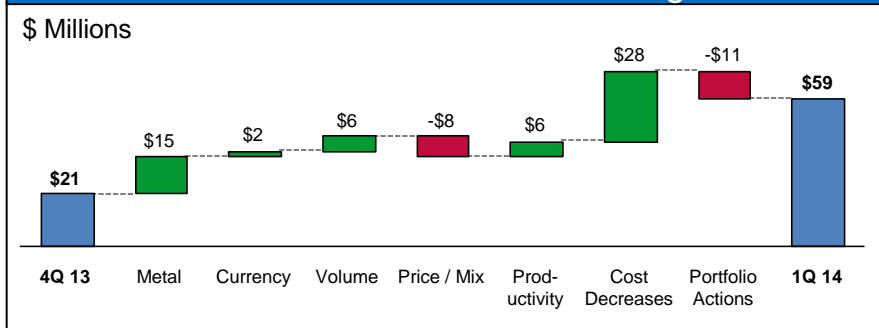
1st Quarter Results

| | 1Q 13 | 4Q 13 | 1Q 14 |
|---|-------|-------|-------|
| 3 rd Party Revenue (\$ Millions) | 1,779 | 1,645 | 1,677 |
| ATOI (\$ Millions) | 81 | 21 | 59 |
| Adjusted EBITDA/MT | 385 | 185 | 315 |

1st Quarter Business Highlights

- **Record automotive sheet revenue** – continued high shipments
- **Pricing and volume pressures** in Packaging
- **Strengthening demand for Industrial;** pricing pressures continue
- **Productivity gains** through strong focus on cost reduction
- **Favorable fixed cost absorption** from higher mill utilization
- **Costs** associated with **Australia portfolio actions** of \$11M

1st Quarter Performance Bridge



2nd Quarter Outlook

- **Auto demand** expected to **stay strong**
- Continued **pressure on packaging prices and volumes**
- **Industrial volumes** expected to **strengthen**; continued pricing pressures
- **Unfavorable cost impact** from business continuity preparation
- **ATOI** is expected to **increase ~20%** sequentially, excluding FX and assuming **no change in metal price**

Alumina pricing and productivity drive highest 1Q ATOI since 2011

1Q14 Actual and 2Q14 Outlook – Alumina

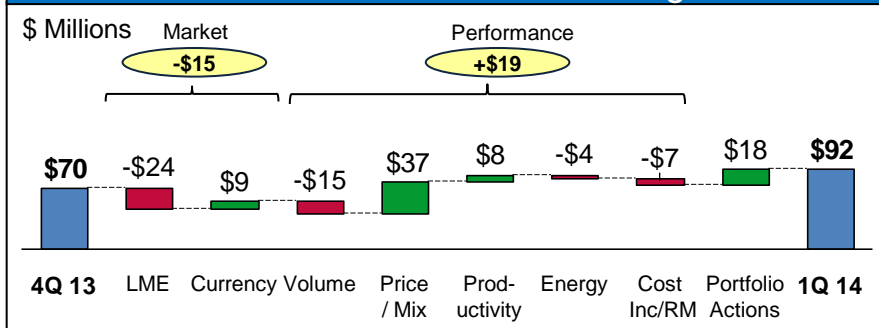
1st Quarter Results

| | 1Q 13 | 4Q 13 | 1Q 14 |
|---|-------|-------|-------|
| Production (kmt) | 3,994 | 4,249 | 4,172 |
| 3 rd Party Shipments (kmt) | 2,457 | 2,578 | 2,649 |
| 3 rd Party Revenue (\$ Millions) | 826 | 832 | 845 |
| ATOI (\$ Millions) | 58 | 70 | 92 |

1st Quarter Business Highlights

- **Sixth straight quarter** of increased profits; **highest 1Q ATOI since 2011**, \$74M before Surgold sale gain
- **Performance gains offset** market factors
- **Strong Alumina index (API) pricing increases ATOI by \$37M**
- **Sale of Surgold** generated \$18M ATOI

1st Quarter Performance Bridge



2nd Quarter Outlook

- **65%** of 3rd party shipments on **spot or API** for 2014; **API pricing follows 30-day lag** and **LME pricing follows 60-day lag**
- **Production decline** due to reduction at Pocos refinery in Brazil
- **Gain from Surgold sale does not repeat**
- **Saudi JV refinery pre-operational costs increase \$5M**
- **Productivity gains will offset energy and cost increases, excluding Saudi JV**

Primary Metals aggressively executing portfolio actions

1Q14 Actual and 2Q14 Outlook – Primary Metals

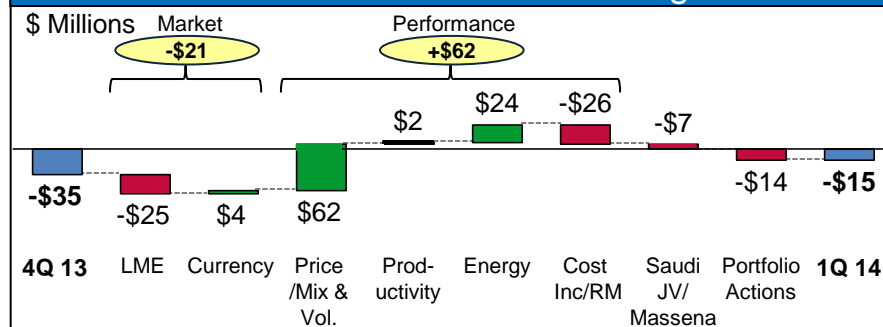
1st Quarter Results

| | 1Q 13 | 4Q 13 | 1Q 14 |
|---|-------|-------|--------------|
| Production (kmt) | 891 | 866 | 839 |
| 3 rd Party Shipments (kmt) | 705 | 717 | 617 |
| 3 rd Party Revenue (\$ Millions) | 1,758 | 1,618 | 1,424 |
| 3 rd Party Price (\$/MT) | 2,398 | 2,157 | 2,205 |
| ATOI (\$ Millions) | 39 | (35) | (15) |

1st Quarter Business Highlights

- **Two fewer days** in the quarter reduce volume by \$8M sequentially
- **Regional premiums**, mix and product pricing **drive performance \$70M higher than 4Q**
- **Energy improvements** of \$24M from **lower Spanish power prices**, partially **offset by higher costs** in other regions
- **Combined portfolio actions** and **Saudi JV smelter restart** total \$21M

1st Quarter Performance Bridge

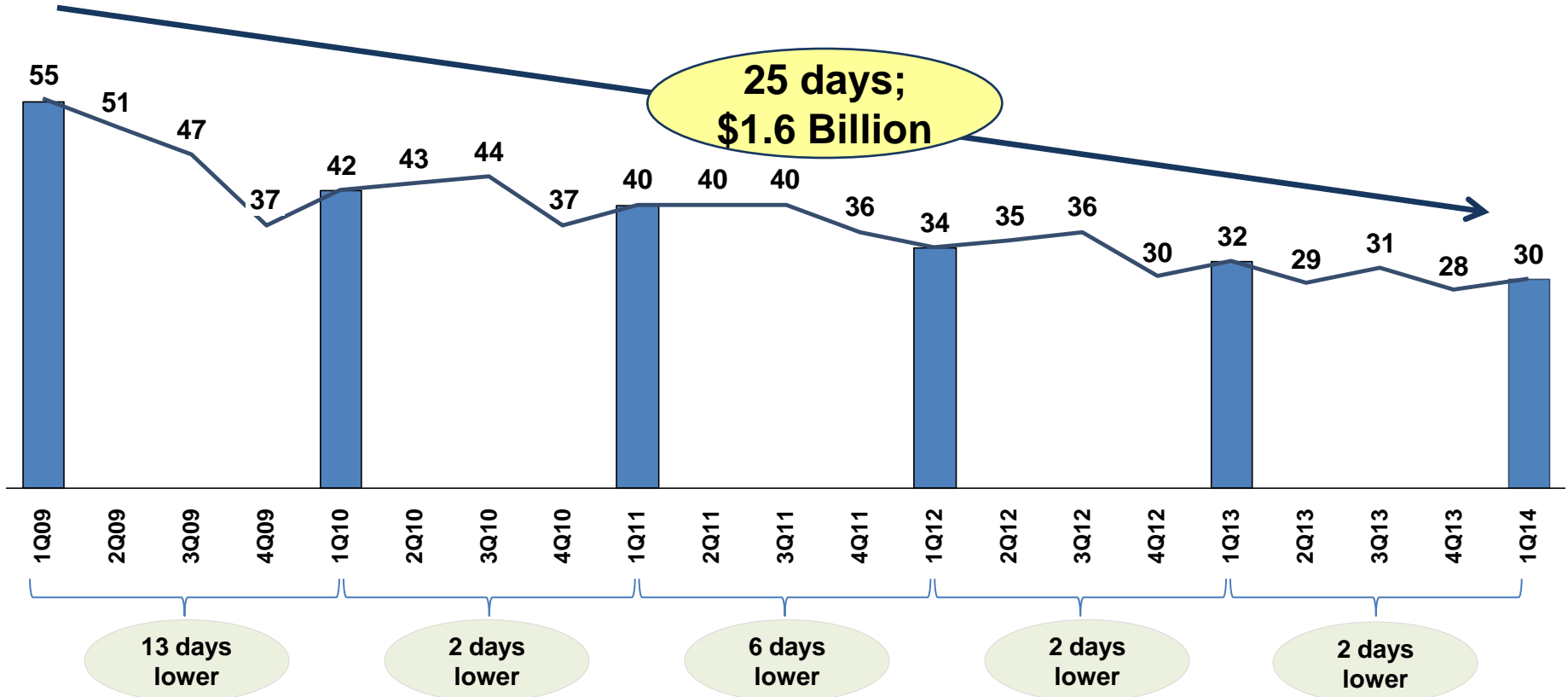


2nd Quarter Outlook

- **Pricing** to follow **15-day lag** to LME
- **Volumes** impacted by **Massena East** and **Brazilian curtailments**
- Saudi JV smelter **restart completed**
- **Productivity** gains will **offset energy** and **cost increases**

Two day year-over-year improvement in average DWC

Average Days Working Capital since First Quarter 2009



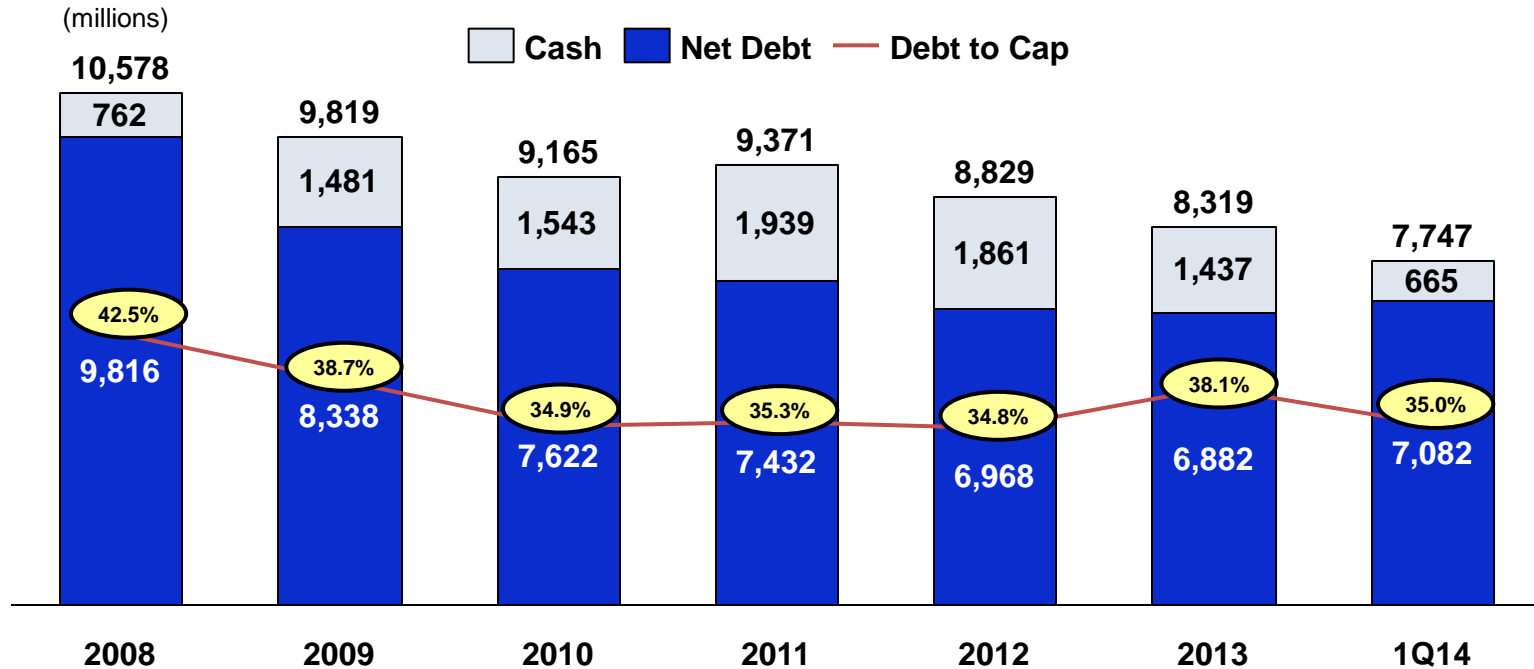
1st Quarter Cash Flow Overview

1Q13, 4Q13 & 1Q14 Cash Flow

| (\$ Millions) | 1Q13 | 4Q13 | 1Q14 |
|---|----------------|----------------|----------------|
| Net Income before Noncontrolling Interests | \$170 | (\$2,310) | (\$197) |
| DD&A | \$361 | \$350 | \$340 |
| Change in Working Capital | (\$323) | \$522 | (\$687) |
| Pension Contributions | (\$83) | (\$108) | (\$91) |
| Other Adjustments | (\$195) | \$2,466 | \$84 |
| Cash from Operations | (\$70) | \$920 | (\$551) |
| Dividends to Shareholders | (\$33) | (\$33) | (\$33) |
| Change in Debt | \$90 | (\$14) | (\$14) |
| Distributions to Noncontrolling Interests | (\$25) | (\$29) | (\$35) |
| Contributions from Noncontrolling Interests | \$15 | \$0 | \$20 |
| Other Financing Activities | \$0 | \$11 | \$72 |
| Cash from Financing Activities | \$47 | (\$65) | \$10 |
| Capital Expenditures | (\$235) | (\$422) | (\$209) |
| Other Investing Activities | (\$50) | (\$3) | (\$31) |
| Cash from Investing Activities | (\$285) | (\$425) | (\$240) |

Lowest debt since 3Q 2007; Debt-to-Cap down to target range

Debt, Net Debt, and Debt-to-Capital %



Aggressive targets drive growth and operational performance in 2014

2014 Annual Financial Targets

Deliver Operational Performance

- **Drive Productivity Gains of \$850M**
 - ✓ Process productivity
 - ✓ Procurement savings
 - ✓ Overhead cost reductions

Invest in the Future; Actively Manage the Base

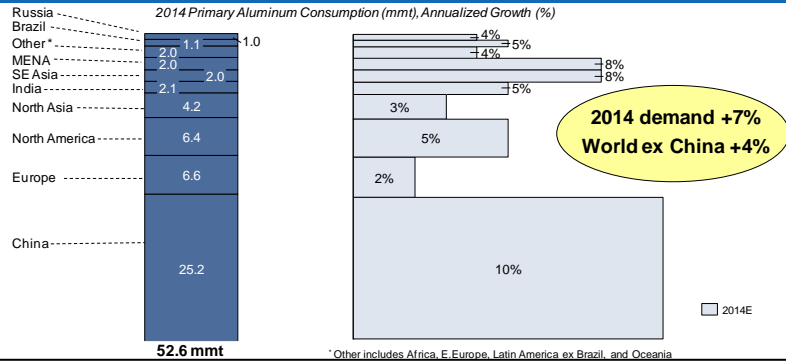
- **Build Value-Add with Growth Capital of \$500M**
- **Invest in Saudi JV of \$125M**
- **Manage Sustaining Capital of \$750M**

Strengthen the Balance Sheet

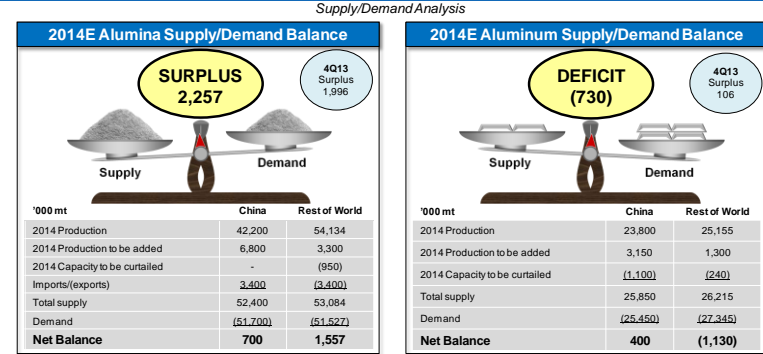
- **Generate Positive Free Cash Flow**
- **Attain 30%-35% Debt-to-Capital**

Robust demand continues; regional premiums at record levels

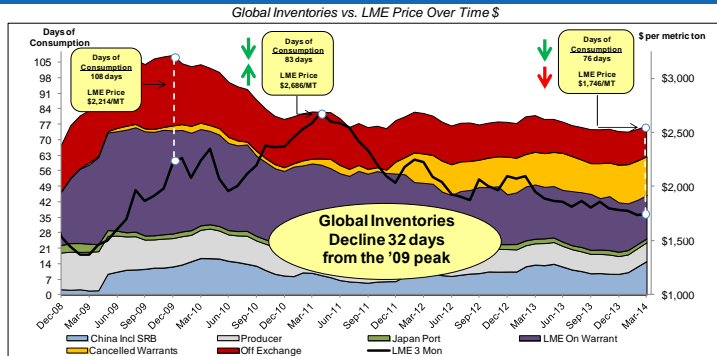
Global Aluminum Demand Growth at 7%



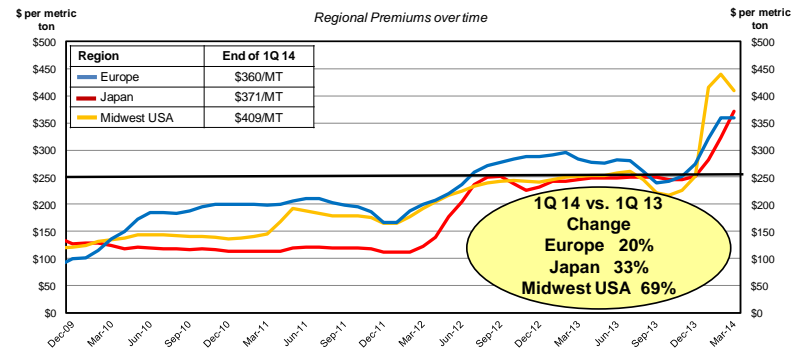
Aluminum Deficit Emerging



Inventory is Stable



High Regional Premiums





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

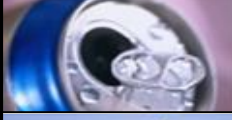











Klaus Kleinfeld

Chairman and Chief Executive Officer

April 8, 2014

2014 Market Conditions remain solid

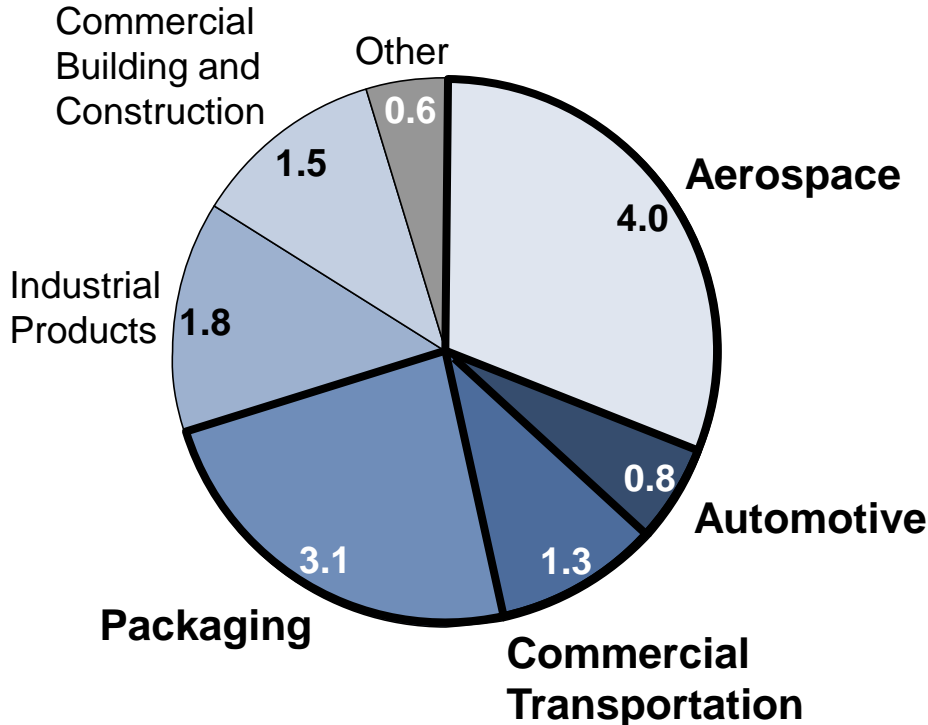
Alcoa End Markets: Current Assessment of 2014 vs. 2013

| | North America | Europe | China | Global |
|---|--|---|--|---|
|  Aerospace | | | |  8% to 9% sales growth |
|  Automotive |  2% to 5% prod growth |  0% to 4% prod growth |  6% to 10% prod growth |  1% to 4% prod growth |
|  Heavy Truck & Trailer |  5% to 9% prod growth |  1% to 5% prod decline |  -1% to 3% prod flat/growth |  -1% to 3% prod flat/growth |
|  Beverage Can Packaging |  1% to 2% sales decline |  2% to 3% sales growth |  8% to 12% sales growth |  2% to 3% sales growth |
|  Commercial Building and Construction |  3% to 4% sales growth |  2% to 3% sales decline |  7% to 9% sales growth |  4% to 6% sales growth |
|  Industrial Gas Turbine | | | |  8% to 12% airfoil market decline |

More to Alcoa than meets the eye, exciting Value-Add Portfolio

2013 Alcoa value-add revenue by market (\$B)

Revenues: \$13.1B



Aerospace

- **7.5%** End Market **CAGR** (2013-2016)
- **~8 year** production **backlog** for large commercial aircraft

Automotive

- **>50% CAGR** for N.A. **auto sheet** (2013-2016)
- **N. America** aluminum **auto sheet** demand by **2025** over **1 million** metric tons

Commercial Transportation

- **3-4%** Heavy Duty Truck Market **CAGR** (2013-2016)
- **40%** of **Wheels** market¹ expected to be **Aluminum** by 2014

Packaging

- **2-3%** Global Beverage Can Market **CAGR** (2013-2016)
- **Aluminum penetration** vs. steel **continues** in China, Asia, Europe & Africa (currently 86% globally)

\$4B Aerospace Portfolio; Multi-material Innovation Leader

Innovative Fastening Systems

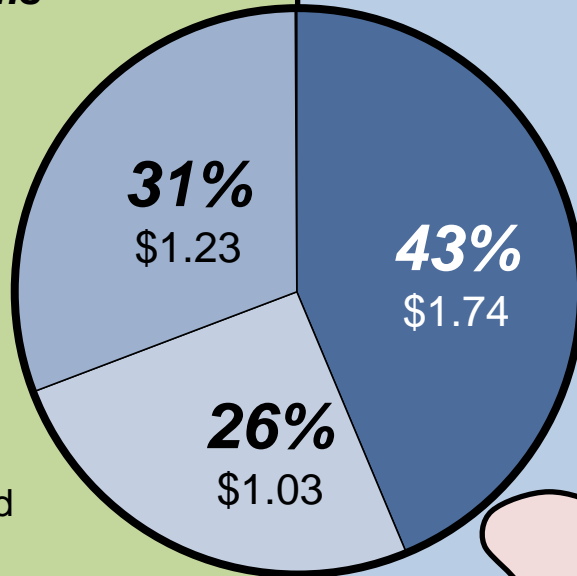


- Global leader in aerospace fastening systems
- Both airframe and engine applications
- ~40% titanium, ~25% steel and ~35% nickel alloys

Advanced Aerospace Structures



- Aluminum sheet, plate and extrusions
- Aluminum and titanium forgings
- Structural castings; ~50% titanium, ~30% aluminum, and ~20% nickel alloys



High Performance Engine Investment Castings



- Global leader in jet engine airfoils
- 100% nickel super alloys

Re-Inventing the Wheel: Lighter & Brighter

Most innovative solutions for improved truck fuel efficiency and lowered maintenance cost

Customer needs

Improved
fuel efficiency

Lower GHG
emissions

Reduced
operating cost

Increased payload

Alcoa's Innovation Leadership is on a roll

Heavy duty without the "Heavy": Ultra ONE™

- New 17% Stronger Proprietary **MagnaForce™** Alloy
- **World's Lightest** wheel at 40 pounds
- **47% Lighter** than Steel, **18% Lighter** than avg. Aluminum
- Helps **Save** up to **1,400 pounds** per rig¹
- Replacing **18 Steel** wheels with **Aluminum** offsets **Annual Carbon Footprint** of average **Family of Four**



67% of 2013
Alcoa Wheel Sales
driven by **Proprietary
Technology**

Never loses its Shine: Dura-Bright® EVO™

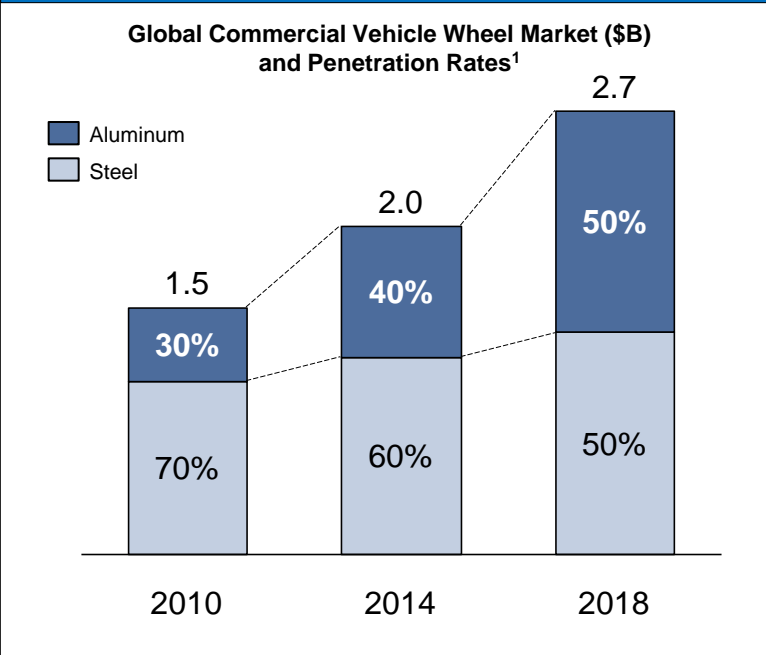


- **10x Improved Corrosion Resistance**
- **No Mechanical or Chemical Cleaning**
- **Looks New** Longer
- **Investing to double capacity in Europe**

Growth for the long haul, winning out of the gate with Ultra ONE™

Global commercial vehicle wheel market and customer conversion to Ultra ONE™

Al gaining ground in a growing market



Undisputed market leader, deep customer reach



Source: Alcoa analysis

1) Based on dollar value; Commercial Vehicle Market = Truck, Trailer & Bus

Auto going aluminum: From Audi A100 in 1985...

1994 to Today:
~**700,000**
Aluminum Space
Frame Audi's



...to 2015: going Mass-Market with the Ford F-150

2013:
~700,000
F-150s
Produced

- ✓ **Military-grade aluminum alloys** in body and bed
- ✓ As much as **700 lbs. lighter** than its predecessor
- ✓ **Accelerates, brakes, tows and resists corrosion** like never before

Source: Ford Motor Company website



“With my background in aerospace and commercial airplanes, **aluminum** is the **material of choice.**”
*Alan Mulally, President and CEO
Ford Motor Company
CBS News*

“The **F-150** establishes **aluminum** as a **primary choice** for **mainstream auto** use.”
Automotive News

“A stamped **aluminum body** can **equal or outperform steel** in overall **strength, dent** resistance and **crash protection...**”
The New York Times

“When we put it all together, to have the truck do what we wanted, **there was only one answer: aluminum.**”
*Raj Nair, VP Global Product Development
Ford Motor Company
Wall Street Journal*

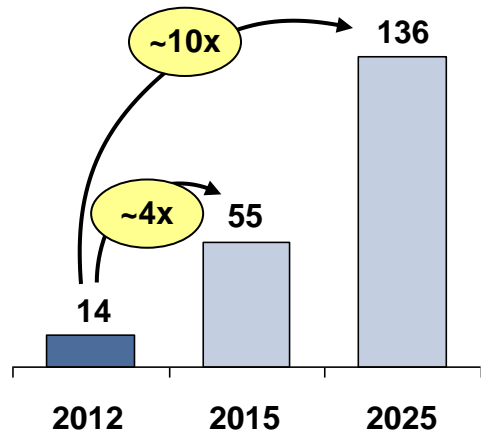
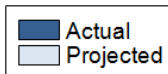
Capitalizing on our Leading Position as Auto goes Lightweight

Projected aluminum content per vehicle, Alcoa automotive growth projects and Alcoa auto sheet revenue

Increasing Aluminum Intensity

North America Aluminum Body Sheet Content Per Vehicle (in lbs)

Al auto sheet demand expected to reach over 1MMT by 2025



Source: Ducker Worldwide

Positioned to Capture Growth



Davenport, IA



Alcoa, TN

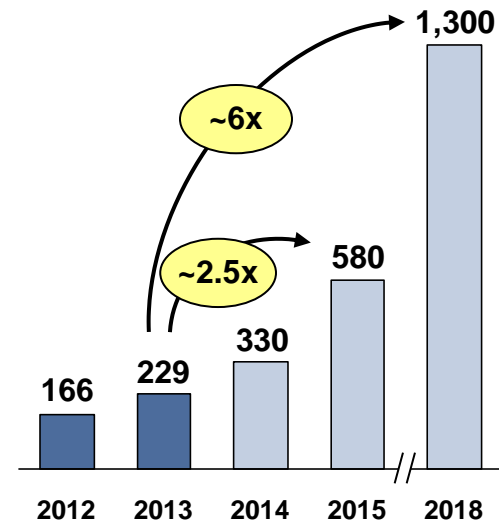
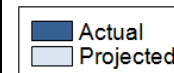


Saudi Arabia JV – KSA

- ~\$300M investment completed in 4Q 2013
- Undergoing customer qualifications
- ~\$300M investment; completion in mid-2015
- Enables flexible production
- ~\$400M total investment*; First auto coil by December 2014

6X Revenue Increase by 2018

Projected Alcoa Auto Sheet Revenues (\$M)



* Total investment relates to rolling mill capability expansion to include auto sheet, building and construction sheet and foil stock. Alcoa's investment portion is ~\$95M

Re-Packaging Midstream Portfolio: Shifting mix to Grow Value-Add

Bud Light re-closable aluminum bottle, investment in aseptic foil packaging and closure of Australia RM facilities

Alcoa puts a cool twist on a cold one...

Material Expertise



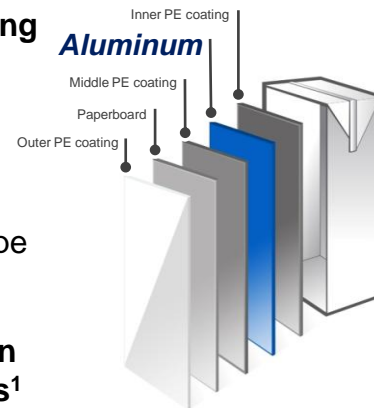
- Patented bottle technology
- Uses **Alcoa aluminum sheet**
- Licensed by **Anheuser-Busch**
- Differentiated Product:
 - **Re-Closable**
 - **84% lighter** than glass bottle
 - **Infinitely Recyclable**
- **U.S. Al bottle growth** expected to **more than double** by 2015

Metal-forming know-how

- Suite of **proprietary Alcoa technology** offers premium aluminum packaging options for brands

...And adds more differentiation to the mix...

- **\$40 million Specialty Packaging** investment in **Brazil**
- All **additional Capacity** has been **Fully Committed**
- Most **Highly Differentiated** type of container in **Packaging**
- **7% annual growth** rate in **Latin America** over the **next 3 years**¹

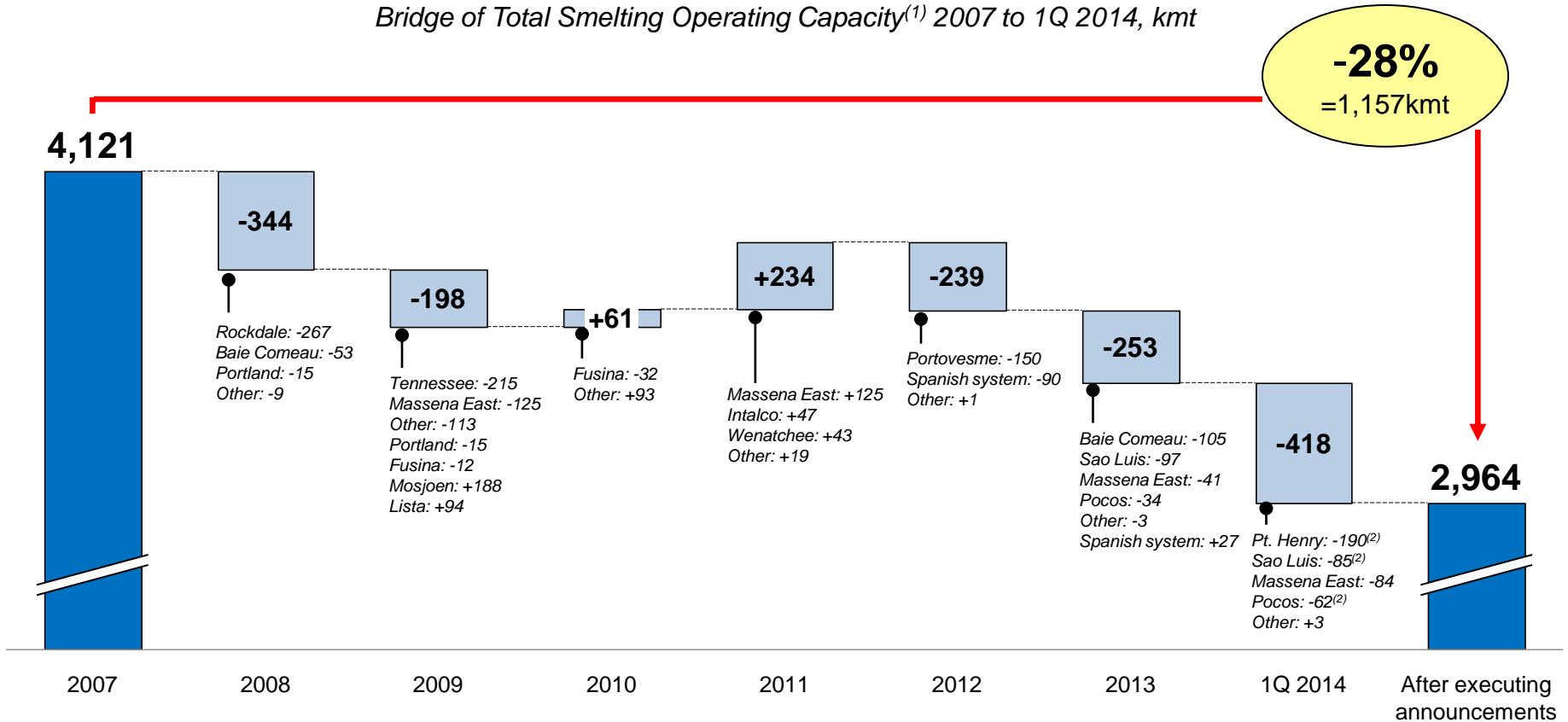


...While reducing commodity capacity

- **Closure** of **two** Australia can sheet **Rolling Mills**
- **200 kmt closed** by year-end 2014

Upstream Restructuring advances Transformation

Bridge of Total Smelting Operating Capacity⁽¹⁾ 2007 to 1Q 2014, kmt



(1) Operating capacity = Alcoa total base capacity less idled capacity
 (2) Announced but not executed

Saudi Arabia JV Progressing as Planned - World's Lowest Cost

Saudi Arabia JV construction update

Phase 1

Smelter

- **190 kmt** production in 2013
- **550 kmt** production in 2014
- At **full capacity** in 2014
- **Lowest cost** smelter
- **2% point reduction** on the smelting cost curve

100%
complete



Rolling Mill

- **First hot coil** in **4Q 2013**
- **First auto coil** in **4Q 2014**

97%
complete



Phase 2

Refinery

- **First alumina** **4Q 2014**
- **Lowest cost** refinery
- **2% point reduction** on the refining cost curve

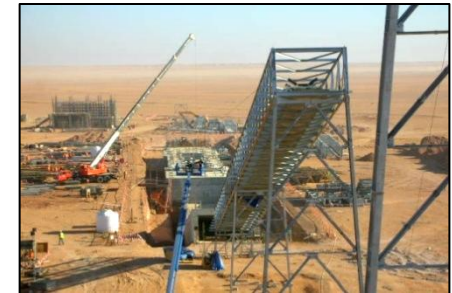
86%
complete



Mine

- On track to provide **bauxite** in **2014**

63%
complete



Alcoa's Transformation Accelerates

**Accelerating launch of Innovative Products;
Applying the Alcoa Advantage**

**Building out Alcoa's Value-Add Businesses;
Capturing growing Demand**

Lowering Upstream Cost Base

Advancing each generation.



Additional Information

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Annual Sensitivity Summary

LME Aluminum Annual Net Income Sensitivity

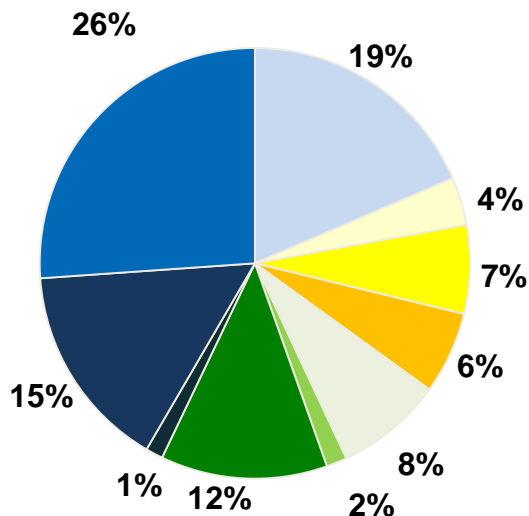
+/- \$100/MT = +/- \$240 million

Currency Annual Net Income Sensitivity

| | | |
|------------------|------------------|------------------------------|
| Australian \$ | +/- \$11 million | per 0.01 change in USD / AUD |
| Brazilian \$ | +/- \$ 3 million | per 0.01 change in BRL / USD |
| Euro € | +/- \$ 2 million | per 0.01 change in USD / EUR |
| Canadian \$ | +/- \$ 5 million | per 0.01 change in CAD / USD |
| Norwegian Kroner | +/- \$ 5 million | per 0.10 change in NOK / USD |

Revenue Change by Market

1Q'14 Third-Party Revenue



Sequential Change

Year-Over-Year Change

| | | |
|---------------------|-------|-------|
| Aerospace | 2% | 1% |
| Automotive | 3% | 5% |
| B&C | (1%) | 2% |
| Comm. Transport | 7% | 9% |
| Industrial Products | 11% | (6%) |
| IGT | (14%) | (23%) |
| Packaging | (0%) | (9%) |
| Distribution/Other | (29%) | (5%) |
| Alumina | 2% | 2% |
| Primary Metals | (12%) | (19%) |

Special Items

\$ Millions, except per-share amounts

| | Pre-tax, Before NCI | | After-tax, After NCI | | Income Statement Classification | Segment |
|--|---------------------|-----------------|----------------------|-----------------|--|---------------------------------------|
| | 4Q13 | 1Q14 | 4Q13 | 1Q14 | | |
| Net Loss from Continuing Operations | (\$1,998) | (\$274) | (\$2,339) | (\$178) | | |
| Net Loss Per Diluted Share | (\$1.87) | (\$0.25) | (\$2.19) | (\$0.16) | | |
| Restructuring-Related | (\$380) | (\$499) | (\$302) | (\$296) | Restructuring/COGS/ Other Expenses (Income), Net | Corporate / Primary Metals/ GRP |
| Tax Items | \$0 | \$0 | (\$361) | \$22 | Income Taxes | Corporate |
| Saudi Arabia Smelter Potline | (\$10) | (\$13) | (\$9) | (\$13) | COGS/ Other Expenses (Income), Net | Primary Metals |
| Massena Fire | \$9 | \$0 | \$5 | \$0 | COGS | Primary Metals/EPS/Corp |
| Goodwill Impairment | (\$1,731) | \$0 | (\$1,719) | \$0 | Goodwill Impairment Charge | Corporate |
| Mark-to-Market Energy Contracts | \$14 | \$0 | \$7 | \$0 | Other Expenses (Income), Net | Corporate |
| Surgold Gain | \$0 | \$28 | \$0 | \$11 | Other Expenses (Income), Net | Alumina |
| Special Items | (\$2,098) | (\$484) | (\$2,379) | (\$276) | | |
| Net Income from Continuing Ops excl Special Items | \$100 | \$210 | \$40 | \$98 | | |
| Net Income per Diluted Share excl Special Items | \$0.09 | \$0.19 | \$0.04 | \$0.09 | | |

See appendix for Adjusted Income reconciliation.

Composition of Regional Premium Pricing Convention

| 2014E Shipments | Regional Premiums | Estimated Pricing Convention |
|-----------------|--------------------------------|------------------------------|
| 55% | Midwest – Platts | 15-day lag |
| 30% | Rotterdam DDP – Metal Bulletin | 45-day lag |
| 10% | CIF Japan – Platts | Month prior to Quarter start |
| 5% | Negotiated | Annual |

Alcoa smelting closures and curtailments when announced actions are complete

Alcoa smelting capacity closures, since Dec 2007

| Location | Year | kmt |
|----------------------------|------|--------------|
| Baie Comeau | 2008 | 53 |
| Eastalco | 2010 | 195 |
| Badin | 2010 | 60 |
| Warrick | 2010 | 40 |
| Tennessee | 2011 | 215 |
| Rockdale | 2011 | 76 |
| Baie Comeau | 2013 | 105 |
| Fusina | 2013 | 44 |
| Massena East | 2013 | 41 |
| Massena East | 2014 | 84 |
| Point Henry ⁽²⁾ | 2014 | 190 |
| Total | | 1,103 |

Alcoa smelting capacity curtailments

| Location | kmt |
|-------------------------|------------|
| Rockdale | 191 |
| Sao Luis ⁽¹⁾ | 182 |
| Portovesme | 150 |
| Pocos ⁽¹⁾ | 96 |
| Intalco | 49 |
| Wenatchee | 41 |
| Aviles | 35 |
| Portland | 30 |
| La Coruna | 25 |
| Total | 799 |

(1) Pocos (62 kmt) and Sao Luis (85 kmt) have been announced, but not fully executed

(2) Announced, but not executed

Reconciliation of ATOI to Consolidated Net Income (Loss) Attributable to Alcoa

(in millions)

| | <u>1Q13</u> | <u>2Q13</u> | <u>3Q13</u> | <u>4Q13</u> | <u>2013</u> | <u>1Q14</u> |
|--|-------------|-------------|-------------|-------------|-------------|-------------|
| Total segment ATOI | \$ 351 | \$ 304 | \$ 338 | \$ 224 | \$ 1,217 | \$ 325 |
| Unallocated amounts (net of tax): | | | | | | |
| Impact of LIFO | (2) | 5 | 9 | 40 | 52 | (7) |
| Interest expense | (75) | (76) | (70) | (73) | (294) | (78) |
| Noncontrolling interests | (21) | 29 | (20) | (29) | (41) | 19 |
| Corporate expense | (67) | (71) | (74) | (72) | (284) | (67) |
| Impairment of goodwill | – | – | – | (1,731) | (1,731) | – |
| Restructuring and other charges | (5) | (211) | (108) | (283) | (607) | (321) |
| Other | (32) | (99) | (51) | (415) | (597) | (49) |
| Consolidated net income (loss) attributable to Alcoa | \$ 149 | \$ (119) | \$ 24 | \$ (2,339) | \$ (2,285) | \$ (178) |

Reconciliation of Adjusted Income

(in millions, except per-share amounts)

| | Income (Loss) | | | Diluted EPS | | |
|--|-------------------|----------------------|-------------------|-------------------|----------------------|-------------------|
| | Quarter ended | | | Quarter ended | | |
| | March 31, 2013 | December 31, 2013 | March 31, 2014 | March 31, 2013 | December 31, 2013 | March 31, 2014 |
| Net income (loss) attributable to Alcoa | \$ 149 | \$ (2,339) | \$ (178) | \$ 0.13 | \$ (2.19) | \$ (0.16) |
| Restructuring and other charges | 5 | 302 | 274 | | | |
| Discrete tax items* | (19) | 364 | (6) | | | |
| Other special items** | (14) | 1,713 | 8 | | | |
| Net income attributable to Alcoa – as adjusted | <u>\$ 121</u> | <u>\$ 40</u> | <u>\$ 98</u> | 0.11 | 0.04 | 0.09 |

Net income attributable to Alcoa – as adjusted is a non-GAAP financial measure. Management believes that this measure is meaningful to investors because management reviews the operating results of Alcoa excluding the impacts of restructuring and other charges, discrete tax items, and other special items (collectively, “special items”). There can be no assurances that additional special items will not occur in future periods. To compensate for this limitation, management believes that it is appropriate to consider both Net (loss) income attributable to Alcoa determined under GAAP as well as Net income attributable to Alcoa – as adjusted.

* Discrete tax items include the following:

- for the quarter ended March 31, 2014, a net benefit for a number of small items (\$6);
- for the quarter ended December 31, 2013, a charge for valuation allowances related to certain Spain and U.S. deferred tax assets (\$372) and a net benefit for other miscellaneous items (\$8); and
- for the quarter ended March 31, 2013, a benefit related to the reinstatement under the American Taxpayer Relief Act of 2012 of two tax provisions that were applied in 2013 to Alcoa’s U.S. income tax return for calendar year 2012 (\$19).

** Other special items include the following:

- for the quarter ended March 31, 2014, a tax benefit representing the difference between Alcoa’s consolidated estimated annual effective tax rate and the statutory rates applied to restructuring and other charges (\$72), an unfavorable tax impact related to the interim period treatment of operational losses in certain foreign jurisdictions for which no tax benefit was recognized (\$56), the write-off of inventory related to the permanent closure of a smelter and two rolling mills in Australia and a smelter in the United States (\$20), an unfavorable impact related to the restart of one potline at the joint venture in Saudi Arabia that was previously shut down due to a period of pot instability (\$13), a gain on the sale of a mining interest in Suriname (\$11), and a loss on the writedown of an asset to fair value (\$2);
- for the quarter ended December 31, 2013, an impairment of goodwill (\$1,719), an unfavorable impact related to a temporary shutdown of one of the two smelter potlines at the joint venture in Saudi Arabia due to a period of pot instability (\$9), a net favorable change in certain mark-to-market energy derivative contracts (\$7), an insurance recovery related to the March 2012 cast house fire at the Massena, NY location (\$5), and a favorable tax impact related to the interim period treatment of operational losses in certain foreign jurisdictions for which no tax benefit was recognized during the nine months ended September 30, 2013 (\$3); and
- for the quarter ended March 31, 2013, a net favorable change in certain mark-to-market energy derivative contracts (\$9) and a net insurance recovery related to the March 2012 cast house fire at the Massena, NY location (\$5).

Reconciliation of Alcoa Adjusted EBITDA

| (\$ in millions) | <u>2003</u> | <u>2004</u> | <u>2005</u> | <u>2006</u> | <u>2007</u> | <u>2008</u> | <u>2009</u> | <u>2010</u> | <u>2011</u> | <u>2012</u> | <u>2013</u> | <u>1Q13</u> | <u>4Q13</u> | <u>1Q14</u> |
|--|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|---------------|-----------------|-----------------|-----------------|-----------------|---------------|---------------|---------------|
| Net income (loss) attributable to Alcoa | \$ 938 | \$ 1,310 | \$ 1,233 | \$ 2,248 | \$ 2,564 | \$ (74) | \$ (1,151) | \$ 254 | \$ 611 | \$ 191 | \$ (2,285) | \$ 149 | \$ (2,339) | \$ (178) |
| Add: | | | | | | | | | | | | | | |
| Net income (loss) attributable to noncontrolling interests | 212 | 233 | 259 | 436 | 365 | 221 | 61 | 138 | 194 | (29) | 41 | 21 | 29 | (19) |
| Cumulative effect of accounting changes | 47 | — | 2 | — | — | — | — | — | — | — | — | — | — | — |
| Loss (income) from discontinued operations | — | 27 | 50 | (22) | 250 | 303 | 166 | 8 | 3 | — | — | — | — | — |
| Provision (benefit) for income taxes | 367 | 546 | 464 | 853 | 1,623 | 342 | (574) | 148 | 255 | 162 | 428 | 64 | 312 | (77) |
| Other (income) expenses, net | (278) | (266) | (478) | (236) | (1,920) | (59) | (161) | 5 | (87) | (341) | (25) | (27) | (10) | 25 |
| Interest expense | 314 | 271 | 339 | 384 | 401 | 407 | 470 | 494 | 524 | 490 | 453 | 115 | 112 | 120 |
| Restructuring and other charges | (28) | (29) | 266 | 507 | 268 | 939 | 237 | 207 | 281 | 172 | 782 | 7 | 380 | 461 |
| Impairment of goodwill | — | — | — | — | — | — | — | — | — | — | 1,731 | — | 1,731 | — |
| Provision for depreciation, depletion, and amortization | <u>1,110</u> | <u>1,142</u> | <u>1,227</u> | <u>1,252</u> | <u>1,244</u> | <u>1,234</u> | <u>1,311</u> | <u>1,450</u> | <u>1,479</u> | <u>1,460</u> | <u>1,421</u> | <u>361</u> | <u>350</u> | <u>340</u> |
| Adjusted EBITDA | <u>\$ 2,682</u> | <u>\$ 3,234</u> | <u>\$ 3,362</u> | <u>\$ 5,422</u> | <u>\$ 4,795</u> | <u>\$ 3,313</u> | <u>\$ 359</u> | <u>\$ 2,704</u> | <u>\$ 3,260</u> | <u>\$ 2,105</u> | <u>\$ 2,546</u> | <u>\$ 690</u> | <u>\$ 565</u> | <u>\$ 672</u> |
| Sales | \$18,879 | \$21,370 | \$24,149 | \$28,950 | \$29,280 | \$26,901 | \$18,439 | \$21,013 | \$24,951 | \$23,700 | \$23,032 | \$ 5,833 | \$ 5,585 | \$ 5,454 |
| Adjusted EBITDA Margin | 14.2% | 15.1% | 13.9% | 18.7% | 16.4% | 12.3% | 1.9% | 12.9% | 13.1% | 8.9% | 11.1% | 11.8% | 10.1% | 12.3% |

Alcoa's definition of Adjusted EBITDA (Earnings before interest, taxes, depreciation, and amortization) is net margin plus an add-back for depreciation, depletion, and amortization. Net margin is equivalent to Sales minus the following items: Cost of goods sold; Selling, general administrative, and other expenses; Research and development expenses; and Provision for depreciation, depletion, and amortization. Adjusted EBITDA is a non-GAAP financial measure. Management believes that this measure is meaningful to investors because Adjusted EBITDA provides additional information with respect to Alcoa's operating performance and the Company's ability to meet its financial obligations. The Adjusted EBITDA presented may not be comparable to similarly titled measures of other companies.

Reconciliation of Alumina Adjusted EBITDA

| (\$ in millions, except per metric ton amounts) | <u>2003</u> | <u>2004</u> | <u>2005</u> | <u>2006</u> | <u>2007</u> | <u>2008</u> | <u>2009</u> | <u>2010</u> | <u>2011</u> | <u>2012</u> | <u>2013</u> | <u>1Q13</u> | <u>4Q13</u> | <u>1Q14</u> |
|--|---------------|---------------|-----------------|-----------------|-----------------|-----------------|---------------|---------------|-----------------|---------------|---------------|---------------|---------------|---------------|
| After-tax operating income (ATOI) | \$ 415 | \$ 632 | \$ 682 | \$ 1,050 | \$ 956 | \$ 727 | \$ 112 | \$ 301 | \$ 607 | \$ 90 | \$ 259 | \$ 58 | \$ 70 | \$ 92 |
| Add: | | | | | | | | | | | | | | |
| Depreciation, depletion, and amortization | 147 | 153 | 172 | 192 | 267 | 268 | 292 | 406 | 444 | 455 | 426 | 109 | 102 | 97 |
| Equity (income) loss | — | (1) | — | 2 | (1) | (7) | (8) | (10) | (25) | (5) | 4 | (1) | 2 | 5 |
| Income taxes | 161 | 240 | 246 | 428 | 340 | 277 | (22) | 60 | 179 | (27) | 66 | 14 | 21 | 40 |
| Other | (55) | (46) | (8) | (6) | 2 | (26) | (92) | (5) | (44) | (8) | (6) | (3) | (1) | (28) |
| Adjusted EBITDA | <u>\$ 668</u> | <u>\$ 978</u> | <u>\$ 1,092</u> | <u>\$ 1,666</u> | <u>\$ 1,564</u> | <u>\$ 1,239</u> | <u>\$ 282</u> | <u>\$ 752</u> | <u>\$ 1,161</u> | <u>\$ 505</u> | <u>\$ 749</u> | <u>\$ 177</u> | <u>\$ 194</u> | <u>\$ 206</u> |
| Production (thousand metric tons) (kmt) | 13,841 | 14,343 | 14,598 | 15,128 | 15,084 | 15,256 | 14,265 | 15,922 | 16,486 | 16,342 | 16,618 | 3,994 | 4,249 | 4,172 |
| Adjusted EBITDA / Production (\$ per metric ton) | \$ 48 | \$ 68 | \$ 75 | \$ 110 | \$ 104 | \$ 81 | \$ 20 | \$ 47 | \$ 70 | \$ 31 | \$ 45 | \$ 44 | \$ 46 | \$ 49 |

Alcoa's definition of Adjusted EBITDA (Earnings before interest, taxes, depreciation, and amortization) is net margin plus an add-back for depreciation, depletion, and amortization. Net margin is equivalent to Sales minus the following items: Cost of goods sold; Selling, general administrative, and other expenses; Research and development expenses; and Provision for depreciation, depletion, and amortization. The Other line in the table above includes gains/losses on asset sales and other nonoperating items. Adjusted EBITDA is a non-GAAP financial measure. Management believes that this measure is meaningful to investors because Adjusted EBITDA provides additional information with respect to Alcoa's operating performance and the Company's ability to meet its financial obligations. The Adjusted EBITDA presented may not be comparable to similarly titled measures of other companies.

Reconciliation of Primary Metals Adjusted EBITDA

| (\$ in millions, except per metric ton amounts) | <u>2003</u> | <u>2004</u> | <u>2005</u> | <u>2006</u> | <u>2007</u> | <u>2008</u> | <u>2009</u> | <u>2010</u> | <u>2011</u> | <u>2012</u> | <u>2013</u> | <u>1Q13</u> | <u>4Q13</u> | <u>1Q14</u> |
|--|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|---------------|---------------|---------------|--------------|---------------|
| After-tax operating income (ATOI) | \$ 657 | \$ 808 | \$ 822 | \$ 1,760 | \$ 1,445 | \$ 931 | \$ (612) | \$ 488 | \$ 481 | \$ 309 | \$ (20) | \$ 39 | \$ (35) | \$ (15) |
| Add: | | | | | | | | | | | | | | |
| Depreciation, depletion, and amortization | 310 | 326 | 368 | 395 | 410 | 503 | 560 | 571 | 556 | 532 | 526 | 135 | 128 | 124 |
| Equity (income) loss | (55) | (58) | 12 | (82) | (57) | (2) | 26 | (1) | 7 | 27 | 51 | 9 | 22 | 28 |
| Income taxes | 256 | 314 | 307 | 726 | 542 | 172 | (365) | 96 | 92 | 106 | (74) | 1 | (34) | (11) |
| Other | <u>12</u> | <u>20</u> | <u>(96)</u> | <u>(13)</u> | <u>(27)</u> | <u>(32)</u> | <u>(176)</u> | <u>(7)</u> | <u>2</u> | <u>(422)</u> | <u>(8)</u> | <u>(1)</u> | <u>(6)</u> | <u>—</u> |
| Adjusted EBITDA | <u>\$ 1,180</u> | <u>\$ 1,410</u> | <u>\$ 1,413</u> | <u>\$ 2,786</u> | <u>\$ 2,313</u> | <u>\$ 1,572</u> | <u>\$ (567)</u> | <u>\$ 1,147</u> | <u>\$ 1,138</u> | <u>\$ 552</u> | <u>\$ 475</u> | <u>\$ 183</u> | <u>\$ 75</u> | <u>\$ 126</u> |
| Production (thousand metric tons) (kmt) | 3,508 | 3,376 | 3,554 | 3,552 | 3,693 | 4,007 | 3,564 | 3,586 | 3,775 | 3,742 | 3,550 | 891 | 866 | 839 |
| Adjusted EBITDA / Production (\$ per metric ton) | \$ 336 | \$ 418 | \$ 398 | \$ 784 | \$ 626 | \$ 392 | \$ (159) | \$ 320 | \$ 301 | \$ 148 | \$ 134 | \$ 205 | \$ 87 | \$ 150 |

Alcoa's definition of Adjusted EBITDA (Earnings before interest, taxes, depreciation, and amortization) is net margin plus an add-back for depreciation, depletion, and amortization. Net margin is equivalent to Sales minus the following items: Cost of goods sold; Selling, general administrative, and other expenses; Research and development expenses; and Provision for depreciation, depletion, and amortization. The Other line in the table above includes gains/losses on asset sales and other nonoperating items. Adjusted EBITDA is a non-GAAP financial measure. Management believes that this measure is meaningful to investors because Adjusted EBITDA provides additional information with respect to Alcoa's operating performance and the Company's ability to meet its financial obligations. The Adjusted EBITDA presented may not be comparable to similarly titled measures of other companies.

Reconciliation of Global Rolled Products Adjusted EBITDA

| (\$ in millions, except per metric ton amounts) | <u>2001</u> | <u>2002</u> | <u>2003</u> | <u>2004</u> | <u>2005</u> | <u>2006</u> | <u>2007</u> | <u>2008</u> | <u>2009</u> | <u>2010</u> | <u>2011</u> | <u>2012</u> | <u>2013</u> | <u>1Q13</u> | <u>4Q13</u> | <u>1Q14</u> |
|--|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|--------------|---------------|
| After-tax operating income (ATOI) | \$ 232 | \$ 223 | \$ 232 | \$ 290 | \$ 300 | \$ 317 | \$ 151 | \$ (41) | \$ (106) | \$ 241 | \$ 260 | \$ 346 | \$ 252 | \$ 81 | \$ 21 | \$ 59 |
| Add: | | | | | | | | | | | | | | | | |
| Depreciation, depletion, and amortization | 167 | 184 | 190 | 200 | 220 | 223 | 227 | 216 | 227 | 238 | 237 | 229 | 226 | 57 | 58 | 58 |
| Equity loss | 2 | 4 | 1 | 1 | — | 2 | — | — | — | — | 3 | 6 | 13 | 4 | 4 | 5 |
| Income taxes | 112 | 90 | 77 | 97 | 135 | 113 | 77 | 14 | 12 | 103 | 98 | 159 | 108 | 39 | 5 | 34 |
| Other | (5) | (8) | (5) | 1 | 1 | 20 | 1 | 6 | (2) | 1 | 1 | (2) | — | (1) | 1 | (2) |
| Adjusted EBITDA* | <u>\$ 508</u> | <u>\$ 493</u> | <u>\$ 495</u> | <u>\$ 589</u> | <u>\$ 656</u> | <u>\$ 675</u> | <u>\$ 456</u> | <u>\$ 195</u> | <u>\$ 131</u> | <u>\$ 583</u> | <u>\$ 599</u> | <u>\$ 738</u> | <u>\$ 599</u> | <u>\$ 180</u> | <u>\$ 89</u> | <u>\$ 154</u> |
| Total shipments (thousand metric tons) (kmt) | 1,863 | 1,814 | 1,893 | 2,136 | 2,250 | 2,376 | 2,482 | 2,361 | 1,888 | 1,755 | 1,866 | 1,943 | 1,989 | 468 | 481 | 489 |
| Adjusted EBITDA / Total shipments (\$ per metric ton)* | \$ 273 | \$ 272 | \$ 261 | \$ 276 | \$ 292 | \$ 284 | \$ 184 | \$ 83 | \$ 69 | \$ 332 | \$ 321 | \$ 380 | \$ 301 | \$ 385 | \$ 185 | \$ 315 |

Alcoa's definition of Adjusted EBITDA (Earnings before interest, taxes, depreciation, and amortization) is net margin plus an add-back for depreciation, depletion, and amortization. Net margin is equivalent to Sales minus the following items: Cost of goods sold; Selling, general administrative, and other expenses; Research and development expenses; and Provision for depreciation, depletion, and amortization. The Other line in the table above includes gains/losses on asset sales and other nonoperating items.

Adjusted EBITDA is a non-GAAP financial measure. Management believes that this measure is meaningful to investors because Adjusted EBITDA provides additional information with respect to Alcoa's operating performance and the Company's ability to meet its financial obligations. The Adjusted EBITDA presented may not be comparable to similarly titled measures of other companies.

* In 1Q14, the Adjusted EBITDA of Global Rolled Products includes a \$13 charge for the write-off of inventory related to the permanent closure of two rolling mills in Australia. Excluding this charge, Adjusted EBITDA was \$167 and the resulting EBITDA per metric ton was \$342 for 1Q14.

Reconciliation of Engineered Products and Solutions Adjusted EBITDA

| (\$ in millions) | <u>2003</u> | <u>2004</u> | <u>2005</u> | <u>2006</u> | <u>2007</u> | <u>2008</u> | <u>2009</u> | <u>2010</u> | <u>2011</u> | <u>2012</u> | <u>2013</u> | <u>1Q13</u> | <u>4Q13</u> | <u>1Q14</u> |
|---|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|-----------------|-----------------|---------------|---------------|---------------|
| After-tax operating income (ATOI) | \$ 126 | \$ 161 | \$ 276 | \$ 382 | \$ 423 | \$ 522 | \$ 311 | \$ 419 | \$ 537 | \$ 612 | \$ 726 | \$ 173 | \$ 168 | \$ 189 |
| Add: | | | | | | | | | | | | | | |
| Depreciation, depletion, and amortization | 166 | 168 | 160 | 152 | 163 | 165 | 177 | 154 | 158 | 158 | 159 | 40 | 40 | 40 |
| Equity loss (income) | – | – | – | 6 | – | – | (2) | (2) | (1) | – | – | – | – | – |
| Income taxes | 57 | 70 | 120 | 164 | 184 | 215 | 138 | 198 | 258 | 297 | 348 | 84 | 79 | 91 |
| Other | <u>11</u> | <u>106</u> | <u>(11)</u> | <u>(2)</u> | <u>(7)</u> | <u>2</u> | <u>1</u> | <u>–</u> | <u>(1)</u> | <u>(9)</u> | <u>(2)</u> | <u>–</u> | <u>(2)</u> | <u>–</u> |
| Adjusted EBITDA | <u>\$ 360</u> | <u>\$ 505</u> | <u>\$ 545</u> | <u>\$ 702</u> | <u>\$ 763</u> | <u>\$ 904</u> | <u>\$ 625</u> | <u>\$ 769</u> | <u>\$ 951</u> | <u>\$ 1,058</u> | <u>\$ 1,231</u> | <u>\$ 297</u> | <u>\$ 285</u> | <u>\$ 320</u> |
| Third-party sales | \$ 3,905 | \$ 4,283 | \$ 4,773 | \$ 5,428 | \$ 5,834 | \$ 6,199 | \$ 4,689 | \$ 4,584 | \$ 5,345 | \$ 5,525 | \$ 5,733 | \$ 1,423 | \$ 1,405 | \$ 1,443 |
| Adjusted EBITDA Margin | 9.2% | 11.8% | 11.4% | 12.9% | 13.1% | 14.6% | 13.3% | 16.8% | 17.8% | 19.1% | 21.5% | 20.9% | 20.3% | 22.2% |

Alcoa's definition of Adjusted EBITDA (Earnings before interest, taxes, depreciation, and amortization) is net margin plus an add-back for depreciation, depletion, and amortization. Net margin is equivalent to Sales minus the following items: Cost of goods sold; Selling, general administrative, and other expenses; Research and development expenses; and Provision for depreciation, depletion, and amortization. The Other line in the table above includes gains/losses on asset sales and other nonoperating items. Adjusted EBITDA is a non-GAAP financial measure. Management believes that this measure is meaningful to investors because Adjusted EBITDA provides additional information with respect to Alcoa's operating performance and the Company's ability to meet its financial obligations. The Adjusted EBITDA presented may not be comparable to similarly titled measures of other companies.

Reconciliation of Free Cash Flow

| (in millions) | Quarter ended | | | | | | | | | | | |
|----------------------|-----------------------|----------------------|-------------------|------------------|-----------------------|----------------------|-------------------|------------------|-----------------------|----------------------|-------------------|--|
| | September 30, 2011 | December 31, 2011 | March 31, 2012 | June 30, 2012 | September 30, 2012 | December 31, 2012 | March 31, 2013 | June 30, 2013 | September 30, 2013 | December 31, 2013 | March 31, 2014 | |
| Cash from operations | \$ 489 | \$ 1,142 | \$ (236) | \$ 537 | \$ 263 | \$ 933 | \$ (70) | \$ 514 | \$ 214 | \$ 920 | \$ (551) | |
| Capital expenditures | <u>(325)</u> | <u>(486)</u> | <u>(270)</u> | <u>(291)</u> | <u>(302)</u> | <u>(398)</u> | <u>(235)</u> | <u>(286)</u> | <u>(250)</u> | <u>(422)</u> | <u>(209)</u> | |
| Free cash flow | <u>\$ 164</u> | <u>\$ 656</u> | <u>\$ (506)</u> | <u>\$ 246</u> | <u>\$ (39)</u> | <u>\$ 535</u> | <u>\$ (305)</u> | <u>\$ 228</u> | <u>\$ (36)</u> | <u>\$ 498</u> | <u>\$ (760)</u> | |

Free Cash Flow is a non-GAAP financial measure. Management believes that this measure is meaningful to investors because management reviews cash flows generated from operations after taking into consideration capital expenditures due to the fact that these expenditures are considered necessary to maintain and expand Alcoa's asset base and are expected to generate future cash flows from operations. It is important to note that Free Cash Flow does not represent the residual cash flow available for discretionary expenditures since other non-discretionary expenditures, such as mandatory debt service requirements, are not deducted from the measure.

Reconciliation of Free Cash Flow, con't

| (in millions) | Quarter ended | | | | | | | | | | | |
|----------------------|-----------------------------|--------------------------|-------------------------|------------------------------|-----------------------------|--------------------------|-------------------------|------------------------------|-----------------------------|--------------------------|-------------------------|--|
| | December 31, <u>2008</u> | March 31, <u>2009</u> | June 30, <u>2009</u> | September 30, <u>2009</u> | December 31, <u>2009</u> | March 31, <u>2010</u> | June 30, <u>2010</u> | September 30, <u>2010</u> | December 31, <u>2010</u> | March 31, <u>2011</u> | June 30, <u>2011</u> | |
| Cash from operations | \$ 608 | \$ (271) | \$ 328 | \$ 184 | \$ 1,124 | \$ 199 | \$ 300 | \$ 392 | \$ 1,370 | \$ (236) | \$ 798 | |
| Capital expenditures | <u>(1,017)</u> | <u>(471)</u> | <u>(418)</u> | <u>(370)</u> | <u>(363)</u> | <u>(221)</u> | <u>(213)</u> | <u>(216)</u> | <u>(365)</u> | <u>(204)</u> | <u>(272)</u> | |
| Free cash flow | <u>\$ (409)</u> | <u>\$ (742)</u> | <u>\$ (90)</u> | <u>\$ (186)</u> | <u>\$ 761</u> | <u>\$ (22)</u> | <u>\$ 87</u> | <u>\$ 176</u> | <u>\$ 1,005</u> | <u>\$ (440)</u> | <u>\$ 526</u> | |

Free Cash Flow is a non-GAAP financial measure. Management believes that this measure is meaningful to investors because management reviews cash flows generated from operations after taking into consideration capital expenditures due to the fact that these expenditures are considered necessary to maintain and expand Alcoa's asset base and are expected to generate future cash flows from operations. It is important to note that Free Cash Flow does not represent the residual cash flow available for discretionary expenditures since other non-discretionary expenditures, such as mandatory debt service requirements, are not deducted from the measure.

Days Working Capital

(\$ in millions)

| | Quarter ended | | | | | | | | |
|--|--------------------------|-------------------------|------------------------------|-----------------------------|--------------------------|-------------------------|------------------------------|-----------------------------|--------------------------|
| | March 31, <u>2012</u> | June 30, <u>2012</u> | September 30, <u>2012</u> | December 31, <u>2012</u> | March 31, <u>2013</u> | June 30, <u>2013</u> | September 30, <u>2013</u> | December 31, <u>2013</u> | March 31, <u>2014</u> |
| Receivables from customers, less allowances | \$ 1,709 | \$ 1,650 | \$ 1,600 | \$ 1,573 | \$ 1,704 | \$ 1,483 | \$ 1,427 | \$ 1,383 | \$ 1,391 |
| Add: Deferred purchase price receivable* | 85 | 144 | 104 | 53 | 50 | 223 | 347 | 339 | 238 |
| Receivables from customers, less allowances, as adjusted | 1,794 | 1,794 | 1,704 | 1,626 | 1,754 | 1,706 | 1,774 | 1,722 | 1,629 |
| Add: Inventories | 3,079 | 3,097 | 3,051 | 2,894 | 2,961 | 2,949 | 2,932 | 2,783 | 2,974 |
| Less: Accounts payable, trade | <u>2,660</u> | <u>2,594</u> | <u>2,496</u> | <u>2,587</u> | <u>2,656</u> | <u>2,820</u> | <u>2,746</u> | <u>2,816</u> | <u>2,813</u> |
| Working Capital** | <u>\$ 2,213</u> | <u>\$ 2,297</u> | <u>\$ 2,259</u> | <u>\$ 1,933</u> | <u>\$ 2,059</u> | <u>\$ 1,835</u> | <u>\$ 1,960</u> | <u>\$ 1,689</u> | <u>\$ 1,790</u> |
| Sales | \$ 6,006 | \$ 5,963 | \$ 5,833 | \$ 5,898 | \$ 5,833 | \$ 5,849 | \$ 5,765 | \$ 5,585 | \$ 5,454 |
| Days Working Capital | 34 | 35 | 36 | 30 | 32 | 29 | 31 | 28 | 30 |

Days Working Capital = Working Capital divided by (Sales/number of days in the quarter).

* The deferred purchase price receivable relates to an arrangement to sell certain customer receivables to several financial institutions on a recurring basis. Alcoa is adding back this receivable for the purposes of the Days Working Capital calculation.

** Beginning January 1, 2014, management changed the manner in which Working Capital is measured by moving from an end of quarter Working Capital to an average quarter Working Capital. This change will now reflect the capital tied up during a given quarter. As such, the components of Working Capital for each period presented represent the average of the ending balances in each of the three months during the respective quarter.

Reconciliation of Net Debt

| (in millions) | December 31, | | | | | | March 31, |
|---|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|
| | 2008 | 2009 | 2010 | 2011 | 2012 | 2013 | 2014 |
| Short-term borrowings | \$ 478 | \$ 176 | \$ 92 | \$ 62 | \$ 53 | \$ 57 | \$ 53 |
| Commercial paper | 1,535 | — | — | 224 | — | — | — |
| Long-term debt due within one year | 56 | 669 | 231 | 445 | 465 | 655 | 85 |
| Long-term debt, less amount due within one year | <u>8,509</u> | <u>8,974</u> | <u>8,842</u> | <u>8,640</u> | <u>8,311</u> | <u>7,607</u> | <u>7,609</u> |
| Total debt | 10,578 | 9,819 | 9,165 | 9,371 | 8,829 | 8,319 | 7,747 |
| Less: Cash and cash equivalents | <u>762</u> | <u>1,481</u> | <u>1,543</u> | <u>1,939</u> | <u>1,861</u> | <u>1,437</u> | <u>665</u> |
| Net debt | <u>\$ 9,816</u> | <u>\$ 8,338</u> | <u>\$ 7,622</u> | <u>\$ 7,432</u> | <u>\$ 6,968</u> | <u>\$ 6,882</u> | <u>\$ 7,082</u> |

Net debt is a non-GAAP financial measure. Management believes that this measure is meaningful to investors because management assesses Alcoa's leverage position after factoring in available cash that could be used to repay outstanding debt.

Reconciliation of Net Debt-to-Capital

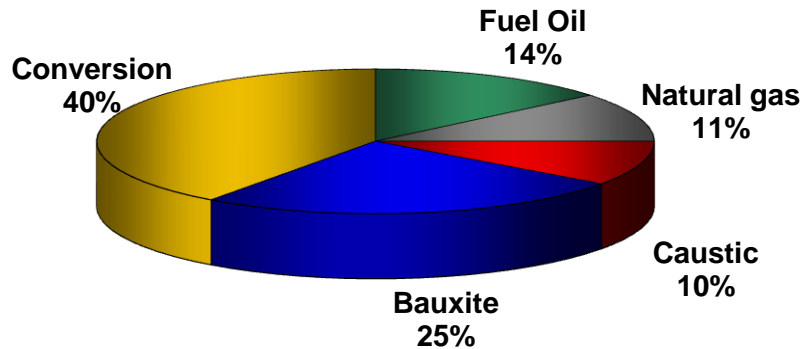
(\$ in millions)

| | December 31, 2013 | | | March 31, 2014 | | |
|---|------------------------|----------------------------------|----------------------------|------------------------|----------------------------------|----------------------------|
| | <u>Debt-to-Capital</u> | <u>Cash and Cash Equivalents</u> | <u>Net Debt-to-Capital</u> | <u>Debt-to-Capital</u> | <u>Cash and Cash Equivalents</u> | <u>Net Debt-to-Capital</u> |
| Total Debt | | | | | | |
| Short-term borrowings | \$ 57 | | | \$ 53 | | |
| Long-term debt due within one year | 655 | | | 85 | | |
| Long-term debt, less amount due within one year | <u>7,607</u> | | | <u>7,609</u> | | |
| Numerator | \$ 8,319 | \$ 1,437 | \$ 6,882 | \$ 7,747 | \$ 665 | \$ 7,082 |
| Total Capital | | | | | | |
| Total debt | \$ 8,319 | | | \$ 7,747 | | |
| Total equity | <u>13,512</u> | | | <u>14,374</u> | | |
| Denominator | \$ 21,831 | \$ 1,437 | \$ 20,394 | \$ 22,121 | \$ 665 | \$ 21,456 |
| Ratio | 38.1% | | 33.7% | 35.0% | | 33.0% |

Net debt-to-capital is a non-GAAP financial measure. Management believes that this measure is meaningful to investors because management assesses Alcoa's leverage position after factoring in available cash that could be used to repay outstanding debt.

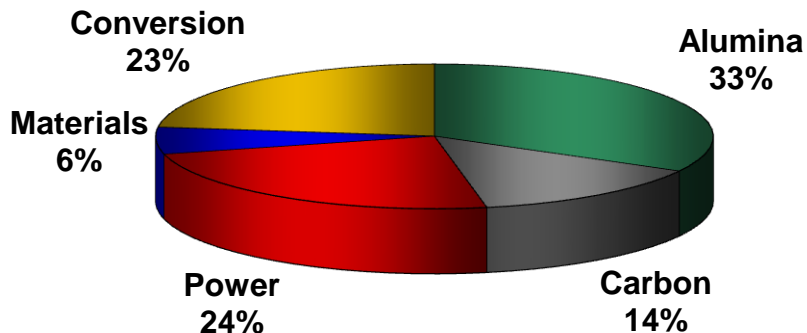
Composition of Upstream Production Costs

Refining Cost Structure



| Input Cost | Inventory flow | Pricing convention | Annual ATOI Sensitivity |
|--------------|----------------|--------------------|-------------------------------|
| Fuel oil | 1 – 2 months | Prior month | \$4m per \$1/bbl |
| Natural gas | N/A | Spot ¹ | \$16m per \$1/GJ ¹ |
| Caustic soda | 3 - 6 months | Spot & semi-annual | \$9m per \$10/DMT |

Smelting Cost Structure

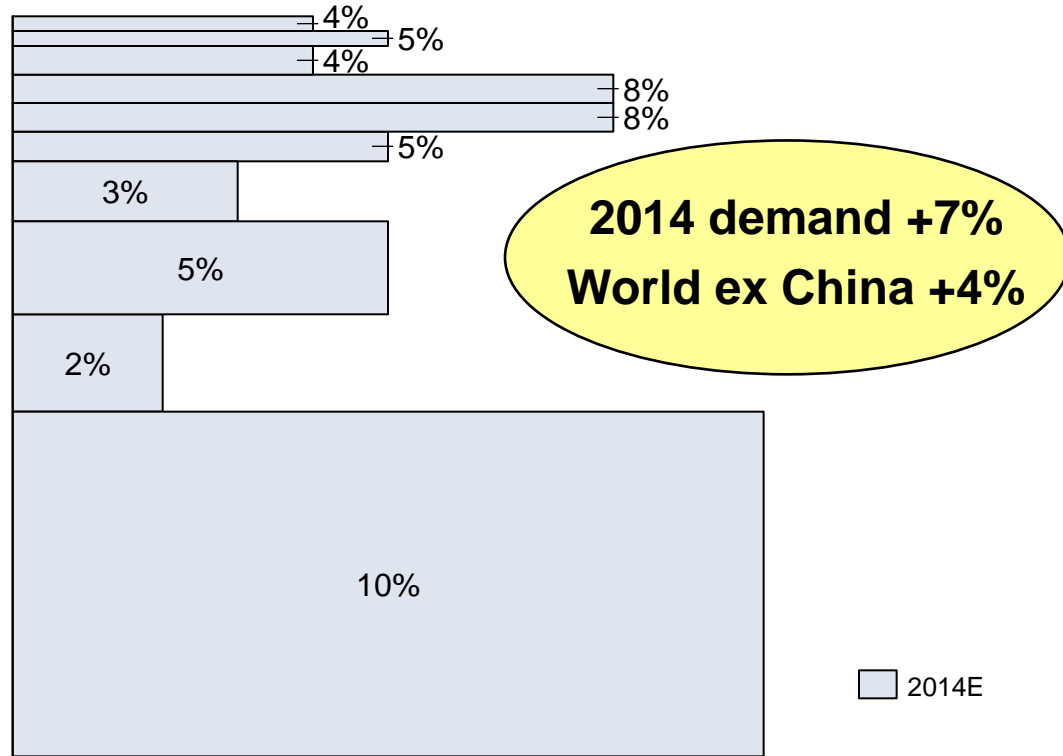
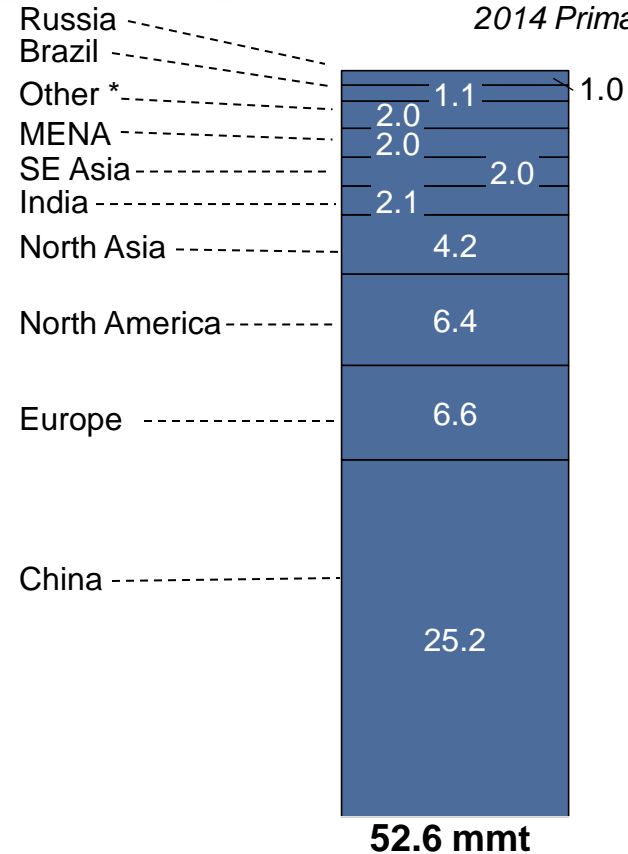


| Input Cost | Inventory flow | Pricing convention | Annual ATOI Sensitivity |
|------------|----------------|-------------------------------|-------------------------|
| Coke | 1 - 2 months | Spot, quarterly & semi-annual | \$9m per \$10/MT |
| Pitch | 1 - 2 months | Spot, quarterly & semi-annual | \$2.5m per \$10/MT |

¹Natural gas information corresponds to Point Comfort, as Australia is priced on a rolling 16 quarter average

2014 global aluminum demand growth continues

2014 Primary Aluminum Consumption (mmt), Annualized Growth (%)

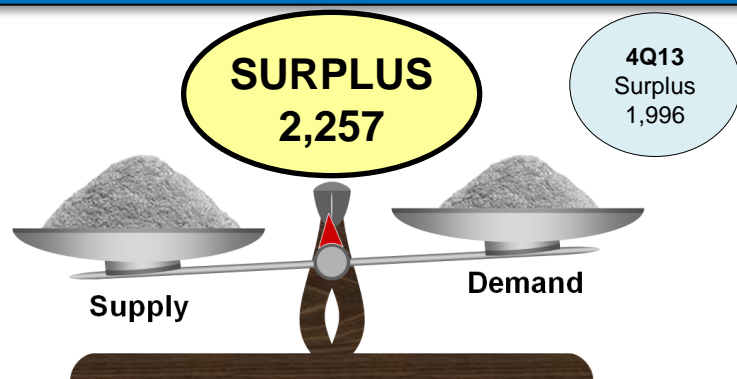


* Other includes Africa, E. Europe, Latin America ex Brazil, and Oceania

Alumina surplus persists, global metal deficit emerging

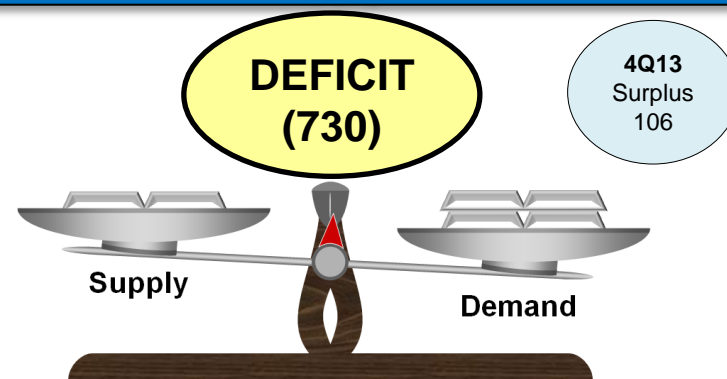
Supply/Demand Analysis

2014E Alumina Supply/Demand Balance



| '000 mt | China | Rest of World |
|-------------------------------|-----------------|-----------------|
| 2014 Production | 42,200 | 54,134 |
| 2014 Production to be added | 6,800 | 3,300 |
| 2014 Capacity to be curtailed | - | (950) |
| Imports/(exports) | <u>3,400</u> | <u>(3,400)</u> |
| Total supply | 52,400 | 53,084 |
| Demand | <u>(51,700)</u> | <u>(51,527)</u> |
| Net Balance | 700 | 1,557 |

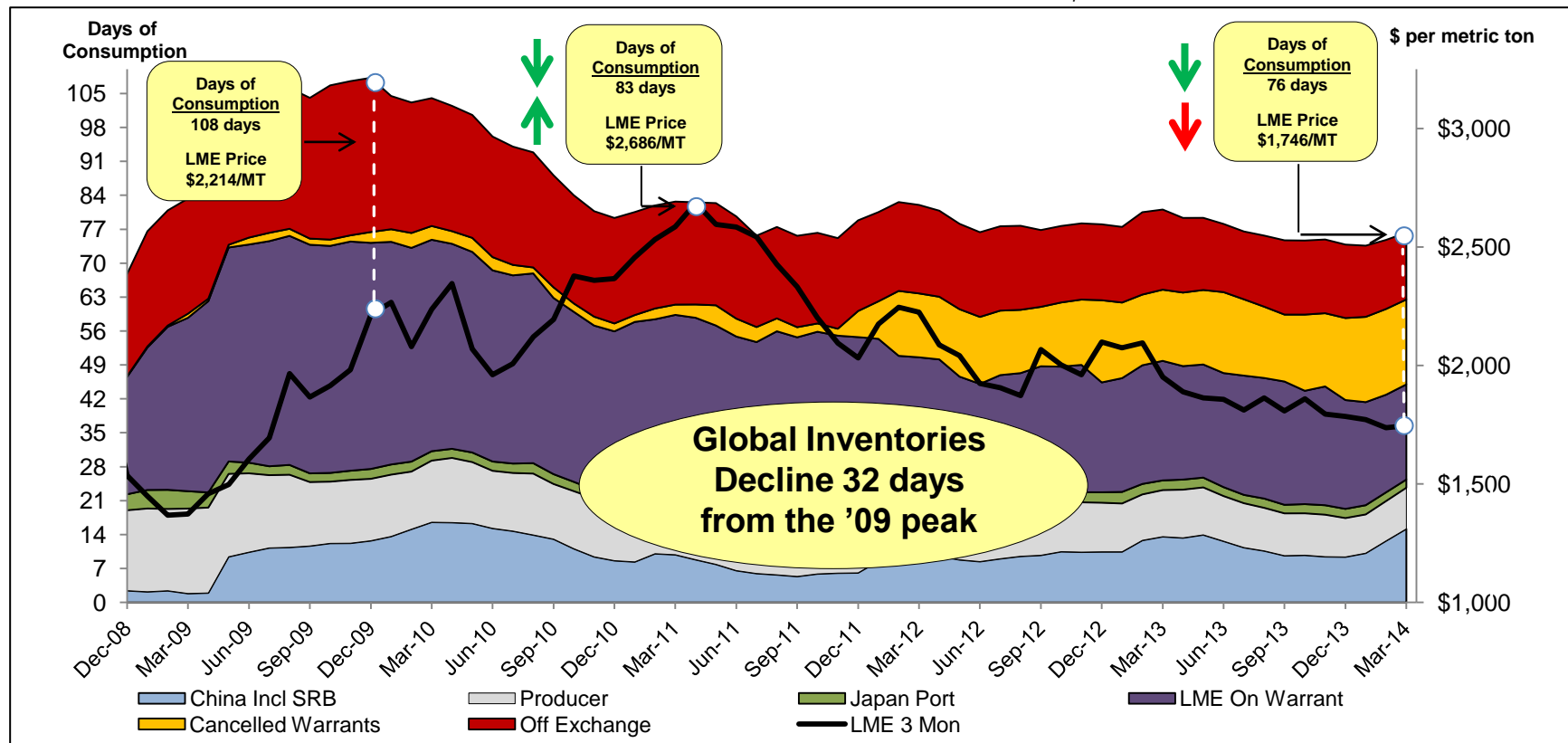
2014E Aluminum Supply/Demand Balance



| '000 mt | China | Rest of World |
|-------------------------------|-----------------|-----------------|
| 2014 Production | 23,800 | 25,155 |
| 2014 Production to be added | 3,150 | 1,300 |
| 2014 Capacity to be curtailed | <u>(1,100)</u> | <u>(240)</u> |
| Total supply | 25,850 | 26,215 |
| Demand | <u>(25,450)</u> | <u>(27,345)</u> |
| Net Balance | 400 | (1,130) |

Global inventories increase as China stocks rise, ROW declining

Global Inventories vs. LME Price Over Time \$



Regional premiums move higher

